***Your Business - Your Employees - Your Profits - Your Dreams***

What are the *NEW* employment functions, services, and products you’ll have access to?

We offer our Clients a suite of over 130\* ‘employment’ and ‘employee’ related functions, services and products

Which employment functions, services, and products do you do and/or have in place now?

Your Business-Impact Evaluation Process

*Most of our Clients were doing about 30% to 50% of the things we gave them access to before they joined us*

**Recovered Time**

Most of our Clients get back about 6 to 18\*\* hours per employee per year to focus on driving their core business.

***We’ll show you your specific time savings!***

**Employment Expense Mgmt.**

Your access to our large group buying power reduces or eliminates many of your existing costs, making this service very affordable.

(Employee Benefits, WC, Payroll, 401k, etc.)

**Your Two-Part Value Proposition**

**Business Protection**

Employees and employment are the riskiest and most potentially litigious parts of running a business

(76\* parts of our offering may have impact in this area)

**Long Term Cost Containment**

Mitigate future increases in health premiums; control SUI and Workers Comp experience costs

(34\* parts of our offering may have impact in this area)

**Employee Productivity**

In today’s still slow economy, most business owners are seeking ways to get MORE from their existing staff

(54\* parts of our offering may have impact in this area)

**Turnover**

Profit killer from lost time, lost productivity, expenses, possible litigation (as separation is the riskiest part in the employment relationship)

(57\* parts of our offering may have impact in this area)

**Talent Attraction**

Inability to compete with bigger or better companies for the BEST talent can hold back a company’s success

(43\* parts of our offering may have impact in this area)

*Easy, quick “checkmark-only” Employment Profile documentation exercise gives you a custom business assessment…*

**Reduced Employer Liability**

Our team of highly qualified employment experts ensures things you were doing stay done right, as employment laws change.

Contractual sharing of employment responsibilities (if thru co-employment).



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*\* HR outsourcing firms (PEO, ASO, ESO, EMS, etc.) offerings range from about 95 to 180 “things”. All are different, so the number of things in competing offerings that can contribute to each Business-Impact area will also vary from firm to firm.*

*\*\*The number of hours a client saves depends on what the HR outsourcing firm offers and on what the client is already doing within that offering.*