

PEO Business Value - Sales Software

17 Custom, Client-Specific "Sales Sheets", "Worksheets", and "Proposal Sheets"
for your whole PEO for less than \$1 per day!

1) Initial Meeting "Sales Sheets"

'What We Do' sheet (custom, comprehensive list of your PEOs offering with initial focus on Recovering Time and Expense Mgmt)

'Why We Do What We Do' sheet (the program aligns each part of your total offering with ALL of it's 5 Business Value areas)

2) Employment Profile Documentation "Worksheet" (in order to show CUSTOM impact on Prospect)

Very Simple, 15 minute, Yes or No Checkmark Exercise, asking the prospect...

Do you do it? And if so...

Do you spend Management time on it?

Do you spend Administrative time on it?

Do you have outside costs/fees associated with it?

(Not 'How much?' at this phase -
just Yes or No!)

3) HR Administration Time / Cost Estimator and "Worksheets"

Creates a quantified custom HR Time Estimate based on your offering and the prospect's unique profile

Prospect-specific HR Time Cost and HR Time Value worksheet (tweak Estimate up/down or start from scratch)

Prospect-specific HR Product/Service Cost worksheet

4) Prospect-Specific Custom "Proposal Sheet" options (11)

Separate what Prospect is currently doing (save them time, save them money, and do better), from

What they are NOT doing, and align these NEW things with WHY (5 business reasons) they are important

3 "Functional" comparison report options (for lower end buyers)

8 "Value Focused" comparison report options (for higher end buyers)

PEO Business Value - Sales Software Licensed To: Awesome PEO Profile for: Perfect Prospect LLC

File... PEO Value Illustrations (General) Client's Employment Profile Documentation... Quantify: Time & Costs Wrkshs (Excel) Create Custom Value Reports (Excel) Help

① Understanding PEO Value
② Document A Company's Unique Employment Profile (0 of 110)
③ Quantify Time & Costs Spent On HR (Excel)
④ Custom Proposal Pages (Excel)

PEO CONSULTING GROUP, INC.
Human Resources Sales and Management Expertise Since 1987

Easy 4-Step Process
"Flow"... << >>

Print Basic Instructions [Show All 4 Steps]

Maximize Profits With a PEO!

7 Business Impact Areas
(That can Drain, Restrain, or Threaten Profits if not done properly or to their fullest extent)

Payroll Benefits Mgmt. Workers Comp / Risk Mgmt. HR

110 Employment Functions, Products, & Services...
Wide Reaching, Multi-Faceted Impact...

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Product Notes:

This desktop software application is an internal tool for a PEO Sales Team (it is not a "client facing software application").

The 16 'Sales Sheets', 'Worksheets', and 'Proposal Sheets' the software generates can be used in all parts of the sales process.

System requirements: Windows XP, Vista, or 7; Microsoft Excel 2003 thru 2010; Minimum System Speed and RAM - insignificant.

Customization included for: list of included products and services, User company name and logo (for Excel reports).

Full company License available on a subscription basis for \$29.95/month (for up to 10 users), and one-time set-up fee of \$160.

[Subscribe Here](#)

For additional information or a no-obligation product demo, contact
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